



**We're AstuteOPS**

We identify and help you correct the bottlenecks in your business, to unlock potential and profit.

**Astute OPS**

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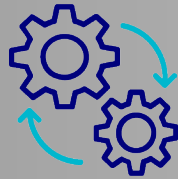
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# What we do



AstuteOPS has extensive experience in operations management for building, construction and light manufacturing businesses. We have a deep understanding of manufacturing operations, and proven capabilities in *business optimisation* and *change management*. AstuteOPS gets teams working, streamlines processes and positions businesses for success.

## We see what others don't.

We spot the issues that slow you down or hold you up, and we shape solutions to get *sustainable results*. We can deliver the small changes that make a big difference, and the big changes that can completely *transform your business story*.

Importantly, we deliver a shift in mindset that ensures teams continue to find efficiencies and identify opportunities for improvement, and we offer ongoing support to create sustainable change.

# SME's & family businesses



We have a unique blend of skills and qualifications. Years of collaboration scoping, designing and implementing software solutions in SME's and helping business owners to scale-up and grow family businesses has us well equipped to help.

No matter what your plans or your state of readiness, we can help you to execute *operations improvement* to support your strategy ... or maybe you need rapid help to bring your operations under control if things have gone awry?!



# How we work

An investment in upfront, onsite relationship building, discovery and assessment, sets your business up for quality, informed, remote support and virtual guidance



## 1 Introductory consult

**FREE** online chat to hear about your challenges, understand your business, and highlight where we might be able to help



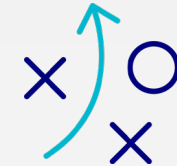
## 2 Onsite 'health check'

We meet your team on the ground and see how things work, what challenges your people face, and where we can add value to your operations



## 3 Engage business leadership

We look to get an understanding of existing management processes, how decisions are made, communicated, and plans executed



## 4 Develop a plan of attack

We make clear recommendations for moving forward – this could lead to a specific project of work, targeted mentoring, or an ongoing retainer

# Investment



We'll develop a cost-effective package that suits your overall budget and goals. We'll put a real focus on ROI and make sure we have agreed clear metrics to perform against. Our service offer is designed to have a quick payback and provide sustainable improvement.

We don't just dispense advice and leave you with it, we help you implement change and take responsibility for executing alongside you to deliver positive outcomes. Our ongoing retainer options, help to ensure you stay on-track.

Chat to us to work out the best approach to improve your businesses operations and maintain increased performance.



# The team



AstuteOPS brings together a diverse range of skills specifically suited to creating positive change for manufacturing operations. We're proud to be a small team of industry experts who get close to clients and really understand their businesses.



## Sean Hughes

Continuous improvement and process reengineering have been my focus ever since I was a wide-eyed Production Engineer at Goyen Controls.

**Measuring, monitoring and understanding processes, and then driving improvement and adding value are what I bring to AstuteOPS clients.**



## Steve Rogerson

People, culture and change are my key focus. Operations environments are typically 'doing' spaces. Improvement and innovation require more than just doing. Engagement, communication, collaboration, integration and transformation don't just happen.

**My role is to highlight and develop what is often the 'missing bit' of a sustainable operations environment ... developing the capability to 'do better' in the future, not just 'getting it done' in the now!**

# Testimonials



“

We knew we had a problem, but we weren't clear on the options and where things were going. Steve was able to explain what things needed to change, and how, and then results came pretty quick.

Mike Rowney Austim, WA



Sean took the time to understand why we did what we did, and he worked with the team on the best way to work.

Grant Cole, Trend Windows and Doors, SA

It changed the culture of the business. It's more transparent, anyone can get the information they need.

Kerry O'Leary, Trend Windows and Doors, Qld



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# Pricing Guide

| Service                                               | Investment                                                                                        | Payable                                 | Discount                                | Cancellation Policy                                                                         |
|-------------------------------------------------------|---------------------------------------------------------------------------------------------------|-----------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------------------|
| Health Check                                          | 7,500-                                                                                            | Prior to release of Health Check Report | n/a                                     | n/a                                                                                         |
| Retainer 3                                            | 4,500-                                                                                            | Quarterly in Advance                    | n/a                                     | 30 Days notice required to cancel. Automatically renews quarterly if not terminated prior   |
| Retainer 6                                            | 8,100-                                                                                            | Half-yearly in Advance                  | 10%                                     | 60 Days notice required to cancel. Automatically renews half-yearly if not terminated prior |
| Retainer 12                                           | 14,850-                                                                                           | Annually in Advance                     | 17.5%                                   | 90 Days notice required to cancel. Automatically renews annually if not terminated prior    |
| Day Rate<br>One-off projects for non-retainer clients | 1,500-                                                                                            | 7 Days from date of completion          | On application based on size of project | n/a                                                                                         |
| General Terms:                                        | > Travel, Accommodation, and Sundries not included for Health Check<br>> All pricing excludes GST |                                         |                                         |                                                                                             |

Ready to take  
the next step?

Get in touch.

